



OUR VISION

To lead by example! In today's fast paced world, it is imperative that a business operates within predetermined processes and structure, to provide the company, employees, suppliers, and clients the fundamental tools to operate and be successful. Communication is not only the foundation of our company, but the namesake of our industry in itself, and with that we take great pride on it being a focal point in our ability to not only meet but to exceed industry expectations.

CONTACT

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TEL CYTE
INFRASTRUCTURE SERVICES

SOLUTIONS TODAY FOR TOMORROWS WORLD!



ABOUT

TelCyte is a full-service telecom and infrastructure solutions provider. We take a systematic approach to getting to know our client and their needs, so that we can develop a comprehensive engineering solution to bring projects from conception through to completion; On time, within budget and will deliver a product with the utmost quality and attention to detail.

TelCyte LLC, was founded by a team of industry leaders, who have been working together for over 15 years. Our extensive knowledge in telecommunications and infrastructure provides a solid foundation for a successful design firm. With a focus on current and future technology always in sight, we consistently are keeping up with the latest innovations and provide state-of-the-art design solutions for our clients. TelCyte continues to look for strategic acquisitions as well as potential joint ventures to expand with our clients and continue to provide them with a product they have come to expect.



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CAGE: 88GZ3
UEI: MNMELY6JXNE4
DUNS: 102610476

SERVICES

TelCyte provides innovative solutions to complex engineering and consulting challenges in a broad range of disciplines. Our professionals are experts in their field and understand the regulatory environment of the communities in which we work.

We are highly sought after by clients in a variety of markets, including telecommunications, infrastructure, transportation, and utilities. Our professionals provide us with a depth of technical expertise, an array of capabilities, and creative and responsiveness unsurpassed.

We work closely with each client to define the requirements of every project, then develop comprehensive solutions on time and within budget. Our extensive portfolio of repeat business is testament to the outstanding level of technical expertise, ingenuity, reliability, and experience of TelCyte.

- Telecom Wireless Engineering
- Telecom OSP/ISP Engineering
- Structural Engineering
- Construction & Tech Services
- Field Services
- Project Management
- Real Estate
- Surveying
- Power / Electrical
- Traffic Control



LEADERSHIP

The TelCyte leadership team combines a history of expertise with a proven record of result driven management, application, and follow-through. We are focused on providing mentorship throughout the company, from our senior management teams all the way to entry level employees that join us in being a proven leader in our industry.

TelCyte's top five senior management compile over 150 years in direct telecommunication experience. With offices spread throughout the nation and into Canada, we believe we are well situated to support Tilson, in a multistate effort and expand our territory to grow into the market and needs of our customer.

Over the years we have developed strong, lasting relationships with deep industry ties. Our company is committed to providing end to end solutions, in which we provide and stand behind our product each time. Our current client base consists of providing services to all the major wireless carriers as well as a large number of Local Exchange Carriers (LEC) and Competitive Local Exchange Carriers (CLEC) companies providing Outside Plant (OSP) and Inside Plant (ISP) fiber services.

TelCyte LLC's end to end solutions are heavily weighted on the professional services side in regard to real estate, regulatory, architectural engineering, and professional engineering services. With professional engineering licenses currently in 40 states we are disciplined in civil, structural, electrical and land survey. We also provide construction management services, with future consideration based on terms and project to expand into the tower construction service line. (We currently manage and partner with industry experts for tower construction services).

As a company TelCyte completed over 4,300 telecom jobs in 2019, comprised of traditional wireless MOD and NSB tower sites as well as small cell. The geography of work stretches from as far north west as Alaska to as far south east as Miami, Florida with a vast number of states and markets in between.

EXECUTIVE TEAM

Justin Mock - Founder / CEO

Jon Boutilier - Founder / CBDO

Alan Money PE - Director of Civil / Structural Engineering Services

P.E. LICENSES (CIVIL/STRUCTURAL)

- Alabama
- Alaska
- Arizona
- California
- Colorado
- Connecticut
- Delaware
- Florida
- Georgia
- Hawaii
- Idaho
- Illinois
- Iowa
- Kansas
- Kentucky
- Massachusetts
- Mississippi
- Missouri
- Minnesota
- Michigan
- Maryland
- Montana
- Nevada
- Nebraska
- New Mexico
- North Carolina
- Oklahoma
- Ohio
- Oregon
- Pennsylvania
- South Carolina
- Tennessee
- Texas
- Utah
- Virginia
- Washington
- Washington D.C.
- Wisconsin
- Wyoming

JUSTIN MOCK – FOUNDER / CEO



Justin Mock is currently the co-founder and CEO, of TelCyte, a telecom and infrastructure professional services company.

Former President of WYCO Field Services; a full service, turnkey utility, wireline, and wireless general contractor providing services in all areas of utilities construction throughout the western half of the US. He had been in this role from May 2016, thru October 2018.

Prior to this role, he was the Regional Vice President of MasTec Network Solutions from 2008 to 2016. MasTec provides turn-key installation services to the wireless industry in designing, supplying, and supporting technology solutions for the commercial, public, and government verticals. While in this role, he was responsible for overseeing daily operations for several different regions throughout the west coast. He was responsible for a 15M monthly business unit in gross revenue and oversaw the logistics between several key acquisitions throughout his tenure. Most noticeably, a 200M regional acquisition of a major turnkey wireless general contractor in the western region

Previously to that, he was the Division Manager of the Civil Cellular Department at Optima Network Services from March 2008 to March 2012. Optima is a leading specialty contractor for communications, utilities, and government sectors for communications throughout the US. As a leader in this business unit, he helped grow Optima's portfolio from a small startup company in 2006 to a 38M business unit until being acquired by MasTec in June of 2011.

He has near 25 years of telecom experience starting back to his days leaving the Army as an E4, in 1996. He started his career as a tower climber for a local GC out of Chicago, Illinois, and spent the better part of his early days learning the industry as a tower climber, foreman, and working his way up to department lead before moving into management roles later in his career.



P.E. LICENSES (ELECTRICAL)

- Arizona
- California
- Colorado
- Florida
- Idaho
- Nevada
- New Mexico

JONATHAN BOUTILIER – FOUNDER / CBDO



Jon Boutilier is currently the co-founder and CBDO, of TelCyte, a telecom and infrastructure professional services company. He has nearly 25 years in the telecommunications industry.

Former Vice President of Operations - Engineering at WYCO Field Services; a full service, turnkey utility, wireline, and wireless general contractor providing services in all areas of utilities construction throughout the western half of the US. He had been in this role from May 2016 thru October 2018.

Prior to his role he was owner and President of Inte-grat-ed Design Services Group, LLC, a leading telecommunications professional services company, with revenue of between 5-7M annually. Inte-grat-ed Design Services was tailored directly for the telecommunications wire line and wireless industries, successfully operating for 6 years, prior to merging its experienced staff and services with WYCO Field Services LLC, in May of 2016.

Previously to that, he was the Desert Southwest Engineering Design Manager for Mactec Engineering and Consulting from 2006 through 2010. His experience in wireline and wireless telecom design and management provided the structure for the company to successfully become the leading choice of vendor for A&E Services in the market. He was instrumental in providing engineering leadership and management for design and implementation on various wireless deployments architecture such as GSM, CDMA, TDMA, LTE, PCS, XOHM and WiMAX, LTE and Small Cell.

Through a variety of acquisition and mergers, between 2001 through 2006, he worked as a Multi-state Design Engineer, Locates and Protections Manager for OSP Consultants Inc., and RJE Telecom (Dycom Industries Subsidiary), based out of Sterling, Virginia. In 2004, he co-designed the first ever Verizon FTTP preliminary test build for Wheaton, Maryland. RJE Telecom. Through the years he worked as a Facility Design Engineer; Cable Pressurization Engineer, Construction Manager, A&E Multiple State Project Manager, Inspector and Cable Locate Protection Manager over the Washington DC, Maryland (BAWA), Virginia (Norva) and Carolina markets.

From 1998 through 2000 he was the design and engineering manager in Phoenix, Arizona, over US West's VDSL market launch. (A project valued at \$250 million). He provided additional project oversight and management over six large fiber network backbone rings for MMFN (Metromedia Fiber Networking). After the successful and timely completion of the MMFN build-out, he transferred in 2000 to corporate headquarters in Sterling, Virginia to lead the A&E Design portion of MMFN's Northern Virginia and Maryland fiber backbone buildouts.

His introduction to the telecommunications industry began in 1996 as a Certified Design Technician in Halifax, Nova Scotia, Canada with OSP Consultants. A nationwide leading consulting firm providing project management, engineering, and construction services to RBOC, CLEC, LEC, ILEC's as well as to the electrical and utility industries, managing and collaborating with over 300 Certified Design Technicians.



TELCYTE
INFRASTRUCTURE SERVICES

CLIENTS



CLIENTS

Our clients are the life-source of our business. We believe that integrity in client dealings is an indisputable prerequisite for a successful and sustained business relationship. We operate a highly effective and efficient organization, focused on meeting client objectives. We provide our clients with the highest quality technical solutions, designed to help them solve critical pain points in their operation, and collectively reach the end goal. We operate policies of continual improvement for our products, processes, and people in an effort to deliver exceptional solutions, services and client experience that exceed client expectations. To do this, we strive for a balance between flexibility in the way we operate and a tight control to consistently meet client needs. We have in place clear and strong lines of communication, which allow us to respond quickly and efficiently to client and market requirements, ensuring our clients receive a consistent service across geographies and technology areas. Through our sales, production, and quality assurance teams, we aim to ensure that we can successfully and consistently deliver what we promise.



OFFICES

ARIZONA

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COLORADO

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Florida 32505

NOVA SCOTIA

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Canada

SOUTH CAROLINA

Coming Soon!



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