



**TELCYTE**  
INFRASTRUCTURE SERVICES

# DERRICK SCHULZ

OSP / GIS DESIGN MANAGER

## PROFILE

Derrick Schulz is TelCyte's OSP / GIS Design Manager, located in the Halifax, Nova Scotia office. Derrick has nearly 25 years' experience in the telecommunications and infrastructure industry.

TelCyte is a full-service telecom and infrastructure solutions provider. We take a systematic approach to getting to know our client and their needs, thereby developing a comprehensive engineering solution to bring projects from conception through to completion; on time, within budget and will deliver a product with the utmost quality and attention to safety, cost and quality.

## CONTACT

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## DAY TO DAY DUTIES

- Oversees and manages design staff, projects, and procurement of both software and hardware.
- Liaison leader and single point of contact for management of OSP fiber projects to include coordination of design, creation of budgets, creation of schedules, planning and contractor resource assignment and tracking contractor performance to include billing against budget and contract.
- Manage proposals, SOWs, bids, scope definition, engineering design cycles and design review and approvals and contract closeout.
- Consult with customers to define requirements and preferred Design / construction methods.
- Research and define local jurisdictional regulations, coordinate permit application process and ensure that design conforms to specifications.
- Interpret underground and aerial telecom facilities records on maps and fielding notes.
- Coordinate make-ready-engineering process with utility owners.
- Monitor and evaluate design quality and scheduled delivery as defined by the company / customer standards.
- Liaise with OSP field teams and client to determine component selection, routing and network architecture guidelines in order to produce detailed designs.
- Work with the construction project managers and / or field personnel to ensure quality and timely delivery of design and engineering services.
- Assist in troubleshooting plant mapping and design (as necessary)
- Ensure system compliance with IC/FCC regulations and operating specifications
- Evaluate design for engineering and support design process improvement definition and execution

## MANAGEMENT BACKGROUND

- 25 years of industry experience, with proven leadership
- Exceptional organizational and communication skills
- Commitment to customer satisfaction
- Experienced with a diverse background in projects and equipment used all throughout North America.
- Knowledge of all major design software platforms used by carriers and service providers in Canada and the United States.

## ABOUT

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Derrick's career in telecommunications began in 1996, after graduating and receiving a Diploma in Building Technology from Nova Scotia Community College (NSCC). Derrick went on to work for OSP Consultants Inc. as a Telecommunications Design GIS Technician. During his tenure with OSP, Derrick was offered the opportunity to relocate to their Phoenix, Arizona office supporting, what was at that time, the largest telecommunications contract ever awarded to a private company in the United States. This project was for US based Qwest's VDSL2's \$250,000,000 deployment launch.

Shortly thereafter, Derrick transferred to the company's corporate office in Sterling, Virginia, responsible for overseeing all production and quality adherence on a multitude of OSP/ISP projects throughout the USA. Derrick then relocated to Atlanta, Georgia to take the lead in establishing a new market design office while overseeing \$19,000,000 in A&E design production annually before returning to Nova Scotia with his wife to raise their family.

Upon his return to Nova Scotia, Derrick joined David Hanna (*TelCyte, Operations Manager – Canada*) in founding East Coast Mapping Solutions (ECMS) and provided an array of A&E Services to clients from both his and David's previous roles. Derrick then did a short stint of employment with CBCL Limited in a Design GIS role before moving on to a great opportunity to rejoin OSP Consultants (RJE Telecom), under a 3-year term commitment before returning home.

Over the next 10 years Derrick was employed by AMEC Foster Wheeler Environmental and Infrastructure (*now Wood PLC*) as a lead Design GIS Technician before joining TelCyte in 2017. The working relationship between Derrick, David Hanna and Jonathan Boutilier extends back over a 25 year history of camaraderie and pursuit of excellence in the Telecommunications and Infrastructure industry.

Derrick and his wife, Jenn, live in the Halifax area with their two children and are avid campers, enjoying their summers kayaking on the lake. They are a dedicated hockey family, with their son playing for Eastern Passage Devils High School hockey team, who are proudly sponsored by TelCyte.

## EXPERIENCE

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### TELCYTE INFRASTRUCTURE SERVICES

#### OSP /GIS Design Manager

Dates Employed: Jul 2019 – Present

Employment Duration: 1 yr. 4 mo.

Location: Bedford, Nova Scotia

### TEAM SERVICES

#### OSP / GIS Design Manager

Dates Employed: Jun 2018 – Jul 2019

Employment Duration: 1 yr. 2 mo.

Location: Bedford, Nova Scotia

### WOOD ENVIRONMENTAL & INFRASTRUCTURE SOLUTIONS

#### Senior CAD / GIS Technician

Dates Employed: Jan 2007 – Jun 2018

Employment Duration: 11 yrs. 6 mo.

Location: Halifax, Nova Scotia



### **HECC DESIGN SOLUTIONS**

#### **Senior Design Technician (Contract)**

Dates Employed: Jan 2015 – Jan 2017

Employment Duration: 2 yrs. 0 mo.

Location: Halifax, Nova Scotia

### **INTE-GRAT-ED DESIGN SERVICES GROUP (IDSG)**

#### **Senior Design Technician (Contract)**

Dates Employed: Jan 2010 – Jan 2015

Employment Duration: 5 yrs. 0 mo.

Location: Halifax, Nova Scotia

### **RJE TELECOM (DYCOM COMPANY)**

#### **A&E Manager**

Dates Employed: Jan 2004 – Jan 2007

Employment Duration: 3 yrs. 0 mo.

Location: Sterling, Virginia USA

### **EAST COAST MAPPING SOLUTIONS (ECMS)**

#### **Business Owner / Director of Operations**

Dates Employed: Jan 2001 – Jan 2004

Employment Duration: 3 yrs. 0 mo.

Location: Halifax, Nova Scotia

### **OSP CONSULTANTS INC**

#### **OSP Project Manager**

Dates Employed: Jan 1998 – Dec 2001

Employment Duration: 3 yrs. 0 mo.

Location: Phoenix, AZ / Sterling, Virginia / Atlanta, Georgia

### **OSP CONSULTANTS INC**

#### **OSP Project Manager**

Dates Employed: Jan 1996 – Dec 1998

Employment Duration: 2 yrs. 0 mo.

Location: Halifax, Nova Scotia



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